## PGG Wrightson Limited

Condensed Interim Consolidated Statement of Comprehensive Income
For the six months ended 31 December

|  |  | Unaudited Dec 2013 $\$ 000$ | $\begin{array}{r} \text { Audited } \\ \text { Jun } 2013 \\ \$ 000 \end{array}$ | Unaudited Dec 2012 $\$ 000$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | \$000 | \$000 |  |
| Continuing operations Operating revenue | 3 | 634,892 | 1,131,847 | 589,120 |
| Cost of sales |  | $(489,331)$ | $(845,875)$ | $(450,135)$ |
| Gross profit |  | 145,561 | 285,972 | 138,985 |
| Other income |  | 192 | 1,267 | 1,008 |
| Employee benefits expense |  | $(71,545)$ | $(137,728)$ | $(69,576)$ |
| Research and development |  | $(2,275)$ | $(4,355)$ | $(2,650)$ |
| Other operating expenses |  | $(49,619)$ | $(99,359)$ | $(49,787)$ |
|  |  | $(123,247)$ | $(240,175)$ | $(121,005)$ |
| Operating EBITDA |  | 22,314 | 45,797 | 17,980 |
| Equity accounted earnings of associates |  | 1,246 | 1,483 | 713 |
| Impairment losses on goodwill |  |  | $(321,143)$ |  |
| Non operating items | 4 | $(1,089)$ | $(7,134)$ | $(2,931)$ |
| Fair value adjustments | 5 | 3,136 | $(5,151)$ | (577) |
| EBITDA |  | 25,607 | $(286,148)$ | 15,185 |
| Depreciation and amortisation expense |  | $(3,696)$ | $(7,642)$ | $(3,945)$ |
| Results from continuing operating activities |  | 21,911 | $(293,790)$ | 11,240 |
| Net interest and finance costs | 6 | $(7,554)$ | $(6,102)$ | $(5,467)$ |
| Profit/(loss) from continuing operations before income taxes |  | 14,357 | $(299,892)$ | 5,773 |
| Income tax (expense)/income |  | $(2,304)$ | $(5,029)$ | (944) |
| Profit/(loss) from continuing operations |  | 12,053 | $(304,921)$ | 4,829 |
| Discontinued operations |  |  |  |  |
| Profit/(loss) from discontinued operations (net of income taxes) | 7 | 1,353 | $(1,584)$ |  |
| Profit/(loss) for the period |  | 13,406 | $(306,505)$ | 4,829 |
| Other comprehensive income/(loss) for the period |  |  |  |  |
| Foreign currency translation differences for foreign operations |  | $(5,116)$ | $(4,568)$ | $(1,533)$ |
| Buy out of non-controlling interest |  | (981) | $(2,060)$ | $(1,411)$ |
| Effective portion of changes in fair value of cash flow hedges |  | (36) | (711) | (259) |
| Changes in fair value of equity instruments |  | $(3,433)$ | 5,120 | 4,139 |
| Reclassification upon sale of Heartland New Zealand Limited investment |  | 3,471 |  |  |
| Defined benefit plan actuarial gains/(losses) |  | 8,116 | 6,278 | 1,357 |
| Deferred tax on movement of actuarial gains/(losses) on employee benefit plans |  | $(2,273)$ | $(1,758)$ | (380) |
| Other comprehensive income/(loss) for the period, net of income tax |  | (252) | 2,301 | 1,913 |
| Total comprehensive income/(loss) for the period |  | 13,154 | $(304,204)$ | 6,742 |
| Profit/(loss) attributable to: |  |  |  |  |
| Shareholders of the Company |  | 13,082 | $(307,992)$ | 4,247 |
| Non-controlling interest |  | 324 | 1,487 | 582 |
| Profit/(loss) for the period |  | 13,406 | $(306,505)$ | 4,829 |
| Total comprehensive income/(loss) attributable to: |  |  |  |  |
| Shareholders of the Company |  | 13,496 | $(305,681)$ | 6,241 |
| Non-controlling interest |  | (342) | 1,477 | 501 |
| Total comprehensive income/(loss) for the period |  | 13,154 | $(304,204)$ | 6,742 |
| Earnings/(loss) per share |  |  |  |  |
| Basic earnings per share (New Zealand Dollars) | 8 | 0.02 | (0.41) | 0.01 |
| Continuing operations |  |  |  |  |
| Basic earnings per share (New Zealand Dollars) | 8 | 0.02 | (0.40) | 0.01 |

The accompanying notes form an integral part of these financial statements.

## PGG Wrightson Limited

## Condensed Interim Consolidated Statement of Changes in Equity

For the six months ended 31 December

|  | Share capital |  | Realised capital and other reserves | Revaluation reserve $\$ 000$ | Hedging reserve $\$ 000$ | Defined benefit plan reserve $\$ 000$ | Fair value reserve $\$ 000$ | Retained earnings $\$ 000$ | Non-controlling interest $\$ 000$ | Total equity $\$ 000$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$000 |  | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| Balance at 1 July 2012 | 606,324 | $(2,155)$ | 25,668 | 681 | 603 | $(20,213)$ | $(1,550)$ | $(34,339)$ | 2,754 | 577,773 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |  |  |
| Profit or loss | - | - | - | - | - | - | - | 4,247 | 582 | 4,829 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation differences | - | $(1,824)$ | (33) | (32) | - | - | - | 437 | (81) | $(1,533)$ |
| Buy out of non-controlling interest | - |  | $(1,411)$ | - | - | - | - | - | - | $(1,411)$ |
| Effective portion of changes in fair value of financial instruments, net of tax | - | - | - | - | (259) | - | 4,139 | - | - | 3,880 |
| Defined benefit plan actuarial gains and |  |  |  |  |  |  |  |  |  |  |
| losses, net of tax | - | - | - | - | - | 977 | - | - | - | 977 |
| Total other comprehensive income | - | $(1,824)$ | $(1,444)$ | (32) | (259) | 977 | 4,139 | 437 | (81) | 1,913 |
| Total comprehensive income for the period | - | $(1,824)$ | $(1,444)$ | (32) | (259) | 977 | 4,139 | 4,684 | 501 | 6,742 |
| Transactions with shareholders, recorded directly in equity |  |  |  |  |  |  |  |  |  |  |
| Contributions by and distributions to shareholders |  |  |  |  |  |  |  |  |  |  |
| Dividends to shareholders | - | - | - | - | - | - | - | - | (130) | (130) |
| Total contributions by and distributions to shareholders | - | - |  | - | - | - | - | - | (130) | (130) |
| Balance at 31 December 2012 | 606,324 | $(3,979)$ | 24,224 | 649 | 344 | $(19,236)$ | 2,589 | $(29,655)$ | 3,125 | 584,385 |
| Balance at 1 January 2013 | 606,324 | $(3,979)$ | 24,224 | 649 | 344 | $(19,236)$ | 2,589 | $(29,655)$ | 3,125 | 584,385 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |  |  |
| Profit or loss | - | - | - | - | - | - | - | $(312,238)$ | 905 | $(311,333)$ |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation differences | - | $(2,686)$ | (49) | 37 | - | - | - | (513) | 176 | $(3,035)$ |
| Buy out of non-controlling interest | - | - | (546) | - | - | - | - | - | (103) | (649) |
| Effective portion of changes in fair value of financial instruments, net of tax | - | - | - | - | (452) | - | 981 | - | - | 529 |
| Defined benefit plan actuarial gains and |  |  |  |  |  |  |  |  |  |  |
| losses, net of tax | - | - | - | - | - | 3,543 | - | - | - | 3,543 |
| Total other comprehensive income | - | $(2,686)$ | (595) | 37 | (452) | 3,543 | 981 | (513) | 73 | 388 |
| Total comprehensive income for the period | - | $(2,686)$ | (595) | 37 | (452) | 3,543 | 981 | $(312,751)$ | 978 | $(310,945)$ |
| Transactions with shareholders, recorded directly in equity |  |  |  |  |  |  |  |  |  |  |
| Contributions by and distributions to shareholders |  |  |  |  |  |  |  |  |  |  |
| Dividends to shareholders | - | - | - | - | - | - | - | $(16,869)$ | (465) | $(17,334)$ |
| Total contributions by and distributions to shareholders | - | - |  | - | - | - | - | $(16,869)$ | (465) | $(17,334)$ |
| Balance at 30 June 2013 | 606,324 | $(6,665)$ | 23,629 | 686 | (108) | $(15,693)$ | 3,570 | $(359,275)$ | 3,638 | 256,106 |
| Balance at 1 July 2013 | 606,324 | $(6,665)$ | 23,629 | 686 | (108) | $(15,693)$ | 3,570 | $(359,275)$ | 3,638 | 256,106 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |  |  |
| Profit or loss | - | - | - | - | - | - | - | 13,082 | 324 | 13,406 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation differences | - | $(6,243)$ | 85 | (94) | - | - | - | 1,319 | (183) | $(5,116)$ |
| Buy out of non-controlling interest | - |  | (498) | - | - | - | - |  | (483) | (981) |
| Effective portion of changes in fair value of |  |  |  |  |  |  |  |  |  |  |
| financial instruments, net of tax | - | - | - | - | (36) | - | 38 | - | - | 2 |
| Reclassification upon sale of Heartland New |  |  |  |  |  |  |  |  |  |  |
| Zealand Limited investment | - | - | - | - | - | - | $(3,471)$ | 3,471 | - | - |
| Defined benefit plan actuarial gains and |  |  |  |  |  |  |  |  |  |  |
| losses, net of tax | - | - | - | - | - | 5,843 | - | - | - | 5,843 |
| Total other comprehensive income | - | $(6,243)$ | (413) | (94) | (36) | 5,843 | $(3,433)$ | 4,790 | (666) | (252) |
| Total comprehensive income for the period | - | $(6,243)$ | (413) | (94) | (36) | 5,843 | $(3,433)$ | 17,872 | (342) | 13,154 |
| Transactions with shareholders, recorded directly in equity |  |  |  |  |  |  |  |  |  |  |
| Contributions by and distributions to shareholders |  |  |  |  |  |  |  |  |  |  |
| Dividends to shareholders | - | - | - | - | - | - | - | $(7,642)$ | (64) | $(7,706)$ |
| Total contributions by and distributions to shareholders | - | - | - | - | - | - | - | $(7,642)$ | (64) | $(7,706)$ |
| Balance at 31 December 2013 | 606,324 | $(12,908)$ | 23,216 | 592 | (144) | $(9,850)$ | 137 | $(349,045)$ | 3,232 | 261,554 |

[^0]
## PGG Wrightson Limited

## Condensed Interim Consolidated Statement of Financial Position

As at 31 December

|  | Dec 2013 |  | Jun 2013 | Dec 2012 |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | \$000 | \$000 | \$000 |
| ASSETS |  |  |  |  |
| Current |  |  |  |  |
| Cash and cash equivalents | 9 | 24,246 | 5,845 | 29,335 |
| Short-term derivative assets |  | 952 | 662 | 1,204 |
| Trade and other receivables |  | 326,184 | 217,821 | 272,502 |
| Finance receivables |  | 11,921 | 11,477 | 3,721 |
| Income tax receivable |  | 5,533 | 4,092 | 3,138 |
| Assets classified as held for sale |  | 21 | 801 | 4,801 |
| Biological assets |  | 2,979 | 4,233 | 9,878 |
| Inventories |  | 210,108 | 243,650 | 202,643 |
| Total current assets |  | 581,944 | 488,581 | 527,222 |
| Non-current |  |  |  |  |
| Long-term derivative assets |  | 120 | 3 | 81 |
| Biological assets |  | 145 | 147 | 297 |
| Deferred tax asset |  | 6,908 | 9,422 | 15,875 |
| Investments in equity accounted investees |  | 5,363 | 4,210 | 1,982 |
| Other investments | 10 | 13,632 | 23,995 | 29,622 |
| Intangible assets |  | 6,571 | 6,715 | 327,312 |
| Property, plant and equipment | 11 | 85,697 | 86,435 | 84,881 |
| Total non-current assets |  | 118,436 | 130,927 | 460,050 |
| Total assets |  | 700,380 | 619,508 | 987,272 |
| LIABILITIES |  |  |  |  |
| Current |  |  |  |  |
| Debt due within one year | 9 | 62,245 | 47,702 | 49,722 |
| Short-term derivative liabilities |  | 1,344 | 2,451 | 459 |
| Accounts payable and accruals |  | 295,716 | 222,723 | 239,408 |
| Total current liabilities |  | 359,305 | 272,876 | 289,589 |
| Non-current |  |  |  |  |
| Long-term debt | 9 | 60,000 | 62,000 | 82,650 |
| Long-term derivative liabilities |  | 34 | 623 | 203 |
| Defined benefit liability | 12 | 12,974 | 20,819 | 24,695 |
| Other long-term provisions |  | 6,513 | 7,084 | 5,750 |
| Total non-current liabilities |  | 79,521 | 90,526 | 113,298 |
| Total liabilities |  | 438,826 | 363,402 | 402,887 |
| EQUITY |  |  |  |  |
| Share capital |  | 606,324 | 606,324 | 606,324 |
| Reserves |  | 1,043 | 5,419 | 4,591 |
| Retained earnings |  | $(349,045)$ | $(359,275)$ | $(29,655)$ |
| Total equity attributable to shareholders of the Company |  | 258,322 | 252,468 | 581,260 |
| Non-controlling interest |  | 3,232 | 3,638 | 3,125 |
| Total equity |  | 261,554 | 256,106 | 584,385 |
| Total liabilities and equity |  | 700,380 | 619,508 | 987,272 |

These consolidated financial statements have been authorised for issue on 25 February 2014


Alan Lai
Bruce Irvine
Chairman
Director

The accompanying notes form an integral part of these financial statements

## PGG Wrightson Limited

Condensed Interim Consolidated Statement of Cash Flows
For the six months ended 31 December

## Cash flows from operating activities

Cash was provided from:
Receipts from customers
Dividends received
Interest received

Cash was applied to:
Payments to suppliers and employees
Interest paid
Income tax received / (paid)
Net cash flow from operating activities

## Cash flows from investing activities

Cash was provided from:
Proceeds from sale of property, plant and equipment
Net decrease in finance receivables
Proceeds from sale of investments
Cash was applied to:
Purchase of property, plant and equipment
Purchase of intangibles (software)
Net cash paid for purchase of investments
Net cash flow from investing activities

Cash flows from financing activities
Cash was provided from
Increase in external borrowings and bank overdraft
Repayment of loans by related parties
Cash was applied to:
Dividends paid to shareholders
Dividends paid to minority interests
Repayment of external borrowings and bank overdraft
Repayment of loans to related parties
Net cash flow from financing activities
Net (decrease)/increase in cash held
Opening cash/(bank overdraft)
Cash and cash equivalents

| Unaudited Dec 2013 \$000 | Audited Jun 2013 $\$ 000$ | Unaudited Dec 2012 $\$ 000$ |
| :---: | :---: | :---: |
| 572,658 | 1,161,211 | 543,786 |
| 2 | 645 | 200 |
| 810 | 6,667 | 2,473 |
| 573,470 | 1,168,523 | 546,459 |
| $(556,833)$ | $(1,123,433)$ | $(540,271)$ |
| $(2,349)$ | $(5,830)$ | $(3,180)$ |
| $(3,739)$ | 12 | $(1,290)$ |
| (562,921) | $(1,129,251)$ | (544,741) |
| 10,549 | 39,272 | 1,718 |
| 1,699 | 1,659 | 822 |
| 321 | 11,383 | 22,100 |
| 11,448 | 2,713 | 2,665 |
| 13,468 | 15,755 | 25,587 |
| $(4,633)$ | $(6,745)$ | $(3,381)$ |
| (512) | (938) | (247) |
| $(5,133)$ | $(5,476)$ | 682 |
| $(10,278)$ | $(13,159)$ | (2,946) |
| 3,190 | 2,596 | 22,641 |
| 24,910 | 17,994 | 20,013 |
| 160 | 310 | 310 |
| 25,070 | 18,304 | 20,323 |
| $(7,642)$ | $(16,869)$ | - |
| (64) | (595) | (130) |
| $(11,977)$ | $(49,500)$ | $(28,850)$ |
| (725) | $(3,274)$ | $(2,278)$ |
| $(20,408)$ | $(70,238)$ | $(31,258)$ |
| 4,662 | $(51,934)$ | $(10,935)$ |
| 18,401 | $(10,066)$ | 13,424 |
| 5,845 | 15,911 | 15,911 |
| 24,246 | 5,845 | 29,335 |

[^1]
## PGG Wrightson Limited

Notes to the Financial Statements
For the six months ended 31 December

## 1 Reporting Entity

PGG Wrightson Limited (the "Company") is a company domiciled in New Zealand, registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange. The Company is an issuer in terms of the Financial Reporting Act 1993.

The condensed interim consolidated financial statements of PGG Wrightson Limited for the six months ended 31 December 2013 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities

The Company is primarily involved in the provision of rural services.

## 2 Basis of Preparation

The condensed interim consolidated financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with the New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") as applicable for interim financial statements for profit orientated entities, and in particular NZ IAS 34. The financial statements comply with International Financial Reporting Standards as issued by the IASB, as applicable for profit oriented entities.

The condensed interim financial statements do not include all of the information required for full annual statements. The same accounting policies, presentation and methods of computation are followed in the condensed interim consolidated financial statements as applied in the Group's latest annual audited financial statements.

Certain comparative amounts in the statement of comprehensive income and the operating segment note have been reclassified to conform with the current period's presentation. In addition, the statement of comprehensive income has been re-presented as if an operation discontinued during the current period had been discontinued from the start of the comparative periods (see Note 7).

These statements were approved by the Board of Directors on 25 February 2014.
3 Segment Reporting
（a）Operating Segments
The Group has two primary operating divisions：Rural Sevices（formerly Agriservices）and Seed \＆Grain（formerly Agritech）．Rural Services is further separated into three reportable segments，as described below，which are that segment＇s strategic business units．
The strategic business units offer different products and services，and are managed separately because they require different skills，technology and marketing strategies．Within each segment，further business unit analysis may be provided to management where －Retail．Includes the Rural Supplies and Fruitfed retail operations，AgNZ（Consulting）and ancillary sales support，supply chain and marketing functions． Retail．Includes the Rural Supplies and Fruitfed retail operations，AgNZ（Consulting）and ancillary sales support，supply chain and marketing functions．
Livestock．Includes rural Livestock trading activities and Export Livestock．
Other Rural Services．Includes Insurance，Real Estate，Wool，PGG Wrightson Water（formerly Irigation and Pumping），AgNZ（Training），Regional Adm Other Rural Services．Includes Insurance，Real Estate，Wool，PGG Wrightson Water（formerly Irrigation and Pumping），AgNZ（Training），Regional Admin，Finance Commission and other related activities．
Seed \＆Grain．Includes Australasia Seed（New Zealand and Australian manufacturing and distribution of forage seed and turf），Grain（sale of cereal seed and grain trading），South America（various velated
sale of pasture and croo seed and farm inputs，together with operations in the areas of livestock，real estate and irrigation），and other Seed \＆Grain（Agri－feeds，research and development，international，prod Seed of pasture and crop seed and farm inputs，together with operations in the areas of livestock，real estate and irrigation），and tother Seed \＆Grain（Agri－feedst，research and development，international，prodicuction and corporate seeds）．
sale Other non－segen
adjustments．

## （b）Operating Segment Information

|  | $\left\|\begin{array}{c\|} 0.0 \\ \overline{0} \\ \stackrel{\rightharpoonup}{0} \end{array}\right\|$ | ¢ ．～ | No | $\stackrel{8}{4}$ |  | 융 | ） | 앙우 ¢ | 欯 | $\stackrel{\text { ¢ }}{\text {＋}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\left\|\begin{array}{c} 8 \\ \stackrel{i}{\circ} \\ \stackrel{\infty}{\circ} \end{array}\right\|$ |  | $\begin{aligned} & \text { a } \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |  |  | $\begin{aligned} & \text { op } \\ & \text { ®ٌ } \end{aligned}$ | $\left\lvert\, \begin{gathered} \hat{R} \\ \substack{n} \\ \hat{C}^{2} \end{gathered}\right.$ | $\begin{aligned} & \text { ल్ } \\ & \text { © } \end{aligned}$ |  | － |
|  | － $\begin{gathered}\text { ¢ } \\ \substack{*} \\ \sim\end{gathered}$ | －0．0＇＇¢ | 菌 | $\stackrel{ \pm}{\mathrm{O}_{\mathrm{N}}} \stackrel{\text { O}}{\stackrel{0}{0}}$ | $\stackrel{\bar{\circ}}{\stackrel{0}{0}}$ | $\stackrel{\substack{\infty \\ \stackrel{B}{0} \\ \sim}}{ }$ | $\left\|\begin{array}{c} \infty \\ 0 \\ 0 \\ \dot{\sim} \end{array}\right\|$ | $\begin{aligned} & \stackrel{0}{0} \\ & \stackrel{0}{0} \end{aligned}$ |  | 年 |
|  | ｜ras |  | 产菏 | $\begin{aligned} & \stackrel{\varrho}{\circ} \\ & \stackrel{\circ}{\infty} \end{aligned}$ |  | $\begin{aligned} & \stackrel{\rightharpoonup}{0} \\ & \underset{\sim}{m} \end{aligned}$ |  | $\begin{aligned} & \stackrel{\stackrel{\rightharpoonup}{t}}{\stackrel{f}{f}} \end{aligned}$ | － | 訚 |
|  |  | $\underset{\sim}{\sim}$ |  | $\begin{aligned} & \text { O} \\ & \stackrel{\rightharpoonup}{\sim} \end{aligned}$ | din | $\begin{aligned} & \mathscr{\circ} \\ & \stackrel{\sim}{\circ} \\ & \stackrel{1}{2} \end{aligned}$ |  | $\begin{gathered} \overline{\bar{b}} \\ \text { ু } \end{gathered}$ | '\|ic|| | － |
|  |  | $\begin{array}{ll} 9 & \overline{0} \\ \stackrel{0}{\mathrm{~N}} & 0 \\ 0 \end{array}$ |  | $\begin{aligned} & \stackrel{\circ}{\infty} \\ & \underset{\sim}{\sim} \end{aligned}$ |  | $\begin{aligned} & \stackrel{8}{6} \\ & \stackrel{\circ}{6} \end{aligned}$ | $\left\lvert\, \begin{aligned} & \frac{8}{9} \\ & \hline \stackrel{0}{6} \end{aligned}\right.$ | $\begin{aligned} & \text { + } \\ & \stackrel{\circ}{\mathbf{o}} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | ' | a $\stackrel{0}{0}$ $\stackrel{n}{5}$ |

** Further analysis of trading performance of elements of some segments:

## 



| (i) Retail |  |  | Rural Supplies |  |  | Frutited |  |  | ner Retai ."- |  |  | Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Unaudited d } \\ \text { Dec } 2013 \\ \hline 5000 \end{gathered}$ |  |  | Unaudited Dec 2013 <br> $\$ 000$ | Audited Jun 2013 S000 |  |  |  | Unaudited Dec 2012 $\$ 000$ | Unaudited Dec 2013 Dec 2013 $\$ 000$ | $\begin{array}{r} \text { Audited } \\ \text { Jun } 2013 \\ \$ 000 \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total segment revenue Intersegment revenue | 301,630 | 455,474 | 264,730 | 101,277 | 132,312 | 85,998 | $(105,763)$ | $(154,375)$ | (86,247) | 297, 144 | 433,411 | 264,481 |  |  |  |  |  |  |  |  |  |  |  |  |
| Total external operating revenues | 301,630 | 455,474 | 264,730 | 101,277 | 132,312 | 85.998 | (105,763) | (154,375) | (86,247) | 297,144 | 433,411 | 264,481 |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating EBITDA | 16,723 | 23.650 | 16.285 | 8.385 | 6.006 | 6.343 | (3,429) | (6,432) | (3,382) | 21,679 | 23,224 | 19,246 |  |  |  |  |  |  |  |  |  |  |  |  |
| (ii) Other Rural Services |  |  | Insurance |  |  | Real Estate |  | pga w | htson Water |  |  | AgNz |  |  | wool |  |  | Overread |  | Financ | mmission |  | other | ral seric |
|  | Unaudited Dec 2013 | Audited Jun 2013 | Unaudited Dec 2012 | Unaudited Dec 2013 | Audited Jun 2013 | Unaudited Dec 2012 | Unaudied $\begin{gathered}\text { Dec 2013 }\end{gathered}$ | Audited Jun 20 | Unaudited Dec 2012 | Unaudited $\begin{gathered}\text { Dec } 2013\end{gathered}$ | Aundited | Uneaudied | Unauditod Dec 2013 | Aundied | Unaudited Dec 2012 | Unaudited Dec 2013 | Audited Jun 2013 | Dec 201 | Unaudiled $\begin{gathered}\text { Dec } 2013\end{gathered}$ | Audited Jun 2013 | Unaudited <br> Dec 201 | Unaudited | Audided | Unaudited Dec 2012 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total segment revenue | 1,225 | 3,028 | 1,355 | 14,51 | 24,178 | 10,34 | ${ }^{33,633}$ | 45,161 | 25,41 | ,67 | 4,083 | 2,4 | 47,292 | 79,485 | 38,017 |  |  |  | 445 | 660 | 302 | 98,786 | 156,595 | 81 |
| Total external operating revenues | 1,225 | 3,028 | 1,355 | 14,514 | 24,178 | 10,341 | 33,633 | 5,161 | 25,419 | 1,677 | 4,083 | 2,447 | 47,292 | 79,485 | 38.017 |  |  |  | 445 | 660 | 302 | 98,786 | 156,595 | 77,881 |
| Operating EBITDA | 1,015 | 2.644 | 1,161 | 1,962 | 1,251 | 174 | 3,409 | 5.024 | 3.184 | 565 | 1,135 | 844 | 1,386 | 7,382 | 2.372 | (3,353) | (8,815) | (4,683) | 359 | 409 | 163 | 5,343 | 9.030 | 3.215 |
| (iii) Seed \& Grain |  |  | Istralasia Seed |  |  | Grain |  |  | uth America |  |  | Seed $\varepsilon$ Grain |  |  | Seed Q Grain |  |  |  |  |  |  |  |  |  |
|  | Unaudited | Audited |  | Unaudited | Audited |  | Unaudited | Audited |  | Unaudited | Audited |  | Unaudited | Audiled |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { Dec } 2013 \\ & \text { s000 } \end{aligned}$ | $\begin{array}{r} \text { Jun } 2013 \\ \$ 000 \end{array}$ | $\begin{array}{r} \text { Dec } 2012 \\ \$ 000 \end{array}$ | $\begin{aligned} & \text { Dec } 2013 \\ & \$ 000 \end{aligned}$ | $\begin{array}{r} \text { Jun } 2013 \\ \$ 000 \end{array}$ | $\begin{aligned} & \text { Dec } 2012 \\ & \$ 000 \end{aligned}$ | $\begin{array}{r} \text { Dec } 2013 \\ \$ 000 \end{array}$ | $\begin{array}{r} \text { Jun } 2013 \\ \$ 000 \end{array}$ | $\begin{array}{r} \text { Dec } 2012 \\ \$ 000 \end{array}$ | Dec 2013 $\$ 000$ | $\begin{array}{r} \text { Jun } 2013 \\ \$ 000 \end{array}$ | $\begin{aligned} & \text { Dec } 2012 \\ & \$ 000 \end{aligned}$ | $\begin{aligned} & \text { Dec } 2013 \\ & \$ 0000 \end{aligned}$ | $\begin{array}{r} \text { Jun } 2013 \\ \text { S000 } \end{array}$ | $\begin{aligned} & \text { Dec } 2012 \\ & \$ 0000 \end{aligned}$ |  |  |  |  |  |  |  |  |  |
| Total segment revenue | 86,255 | 184,197 | 79,083 | 65,222 | 110,440 | 52,926 | 58,572 | 125,277 | 57,278 | 44,633 | 66,375 | 28,368 | 254,682 | 486,289 | 217,655 |  |  |  |  |  |  |  |  |  |
| Intersegment revenue | (24,930) | ${ }^{(38,492)}$ | $\frac{(22,937)}{56146}$ | 65223 | 110.440 | 52926 | 58572 | (6,603) | 57278 | (21,319) | (1,126) 65.249 | 277.809) | $(46,249)$ 208,433 | (46,221) | (23,496) 194.159 |  |  |  |  |  |  |  |  |  |
| Operating EBITDA | 12,723 | 19,685 | 9,302 | 3,081 | 6,734 | 2.432 | 1,050 | 6,376 | 2,164 | (7,132) | (6,307) | (5,338) | 9,722 | 26,488 | 8.560 |  |  |  |  |  |  |  |  |  |
| (iv) Other |  |  | Corporate \& ared Services |  | Rural Capital | iscontimued) |  | Elimination / tinued operati | solidation \& adjustment |  |  | Other |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Unaudited |  |  |  |  |  | Unaudited |  |  |  |  | Unaudited |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Dec 2013 | Jun 2013 | Dec 2012 | Dec 2013 | Jun 2013 | Dec 2012 |  | Jun 2013 | Dec 2012 | Dec 2013 | Jun 2013 | Dec 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| Total segment revenue | 1,036 | 3,272 | ${ }^{1,566}$ | 643 | 1,991 | 1,482 | (644) | $(1,990)$ | (1,482) | 1,035 | 3,273 | 1,566 |  |  |  |  |  |  |  |  |  |  |  |  |
| Total external operating revenues | 1,036 | 3,212 | 1,560 | 643 | 1,991 | 1,482 | (644) | (1,990) | (1,482) | 1,035 | 3,273 | 1,566 |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating EBITDA | (14,826) | (25,227) | (13,214) | 1,352 | (2,200) |  | (1,982) | 2,300 | (434) | (15,456) | (25,127) | $\stackrel{(13,648)}{ }$ |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Unaudited Dec 2013 | Audited Jun 2013 | Unaudited Dec 2012 |
| :---: | :---: | :---: | :---: |
| Note | \$000 | \$000 | \$000 |
|  | (326) | $(3,612)$ | $(3,081)$ |
| 12 | (271) | (833) | 212 |
|  | (211) | $(1,764)$ |  |
|  | (281) | $(1,712)$ | (880) |
|  | - | 147 |  |
|  | - | 640 | 818 |
|  | $(1,089)$ | $(7,134)$ | $(2,931)$ |
|  | - | $(321,143)$ |  |
|  | $(1,089)$ | $(328,277)$ | $(2,931)$ |

## 5 Fair Value Adjustments

## Continuing operations

Derivatives not in qualifying hedge relationships
Assets held for sale
Biological assets

| Unaudited <br> Dec 2013 | Audited <br> Jun 2013 <br> $\$ 000$ | Unaudited <br> Dec 2012 <br> $\$ 000$ |
| ---: | ---: | ---: |
|  |  | $\$ 000$ |
| 1,751 | $(3,272)$ | $(725)$ |
| - | $(140)$ | $(140)$ |
| 1,385 | $(1,739)$ | 288 |
| $\mathbf{3 , 1 3 6}$ | $\mathbf{( 5 , 1 5 1 )}$ | $\mathbf{( 5 7 7 )}$ |

## 6 Interest - Finance Income and Expense

Finance income contains the following items:
Other interest income
Finance income

Interest funding expense
Interest on interest rate swaps
Interest on bank loans and overdrafts
Other interest expense
Bank facility fees
Net gain / (loss) on foreign denominated items

## Finance expense

Net interest and finance costs

| Unaudited <br> Dec 2013 | Audited <br> Jun 2013 <br> $\$ 000$ | Unaudited <br> Dec 2012 <br> $\$ 0000$ |
| ---: | ---: | ---: |
|  |  |  |
| - | 214 | 34 |
| - | 214 | 34 |
|  |  |  |
| $(48)$ | $(280)$ | $(175)$ |
| $(2,313)$ | $(5,537)$ | $(2,987)$ |
| $(37)$ | - | $(307)$ |
| $(1,695)$ | $(4,240)$ | $(2,490)$ |
| $(3,461)$ | 3,741 | 458 |
| $(7,554)$ | $(6,316)$ | $(5,501)$ |
| $(7,554)$ | $(6,102)$ | $(5,467)$ |

## 7 Discontinued Operations

On 31 August 2011 the Group sold its finance subsidiary PGG Wrightson Finance Limited (PWF) to Heartland New Zealand Limited's wholly-owned subsidiary Heartland Building Society (Heartland).

In connection with the PWF sale transaction the Group transferred certain excluded loans to its wholly owned subsidiary, PGW Rural Capital Limited (PGWRC). PGWRC has worked to realise or refinance these facilities over the short to medium term. In addition, certain PWF loans sold to Heartland were guaranteed by the Group with any loans put to it or called by the Group transferred to PGWRC. As at 31 December 2013 loans for seven clients remain in PGWRC (including guaranteed loans transferred to PGWRC by Heartland). One guaranteed loan remains as at 31 December 2013. The operations of PGWRC are treated as discontinued and are included within this note.

In the period to 31 December 2013 PGWRC contributed a profit after tax of $\$ 1.35$ million (30 June 2013: loss after tax of $\$ 1.58$ million, 31 December 2012 : loss after tax of Nil).

Profits attributable to the discontinued operation were as follows:
Results of discontinued operations
Revenue
Expenses
Fair value adjustments
Results from operating activities
Income tax expense
Results from operating activities, net of income tax
Profit/(loss) for the period
Basic earnings per share (New Zealand dollars)
(refer to Note 8 for weighted average number of shares)
Cash flows from discontinued operations
Net cash from operating activities
Net cash from/(used in) discontinued operation

| Unaudited <br> Dec 2013 | Audited <br> Jun 2013 <br> $\$ 000$ | Unaunited <br> De 2012 <br> $\$ 000$ |
| ---: | ---: | ---: |
|  |  |  |
| 643 | 1,991 | 1,482 |
| 710 | $(4,191)$ | $(1,482)$ |
| 1,353 | $(2,200)$ | - |
| - | - | - |
| 1,353 | $(2,200)$ | - |
| - | 616 | - |
| 1,353 | $(1,584)$ | - |
| $\mathbf{1 , 3 5 3}$ | $(1,584)$ | - |
| 0.00 | 0.00 | 0.00 |
|  |  |  |
|  |  |  |
| 617 | 11,383 | 1,523 |
| 617 | 11,383 | 1,523 |

## 8 Earnings Per Share and Net Tangible Assets

## Number of shares

Weighted average number of ordinary shares
Number of ordinary shares

| Unaudited <br> Dec 2013 | Audited <br> Jun 2013 | Unaudited <br> Dec 2012 |
| ---: | ---: | ---: |
| 754,849 | 754,849 | 754,849 |
| 754,849 | 754,849 | 754,849 |

## Net Tangible Assets

Total assets
Total liabilities
less intangible assets
less deferred tax

| Unaudited | Audited <br> Dec 2013 | Unaudited <br> Jun 2013 |
| ---: | ---: | ---: |
| $\mathbf{\$ 0 0 0}$ | $\$ \mathbf{D e c}$ 2012 |  |
|  |  | $\$ \mathbf{0 0 0}$ |
| 700,380 | 619,508 | 987,272 |
| $(438,826)$ | $(363,402)$ | $(402,887)$ |
| $(6,571)$ | $(6,715)$ | $(327,312)$ |
| $(6,908)$ | $(9,422)$ | $(15,875)$ |
| 248,075 | 239,969 | 241,198 |

## Net tangible assets per security

| Unaudited |  |  |
| ---: | ---: | ---: |
| Dec 2013 |  |  |
| $\$ 000$ | Audited <br> Jun 2013 | Unaudited <br> Dec 2012 |
|  | $\$ 000$ | $\$ 000$ |
| 0.33 | 0.32 | 0.32 |
| 0.02 | $(0.41)$ | 0.01 |

## 9 Cash and Bank Facilities

Cash and cash equivalents
Bank overdraft
Current bank facilities
Term bank facilities

| Unaudited | Audited <br> Dec 2013 | Unaudited <br> Jun 2013 |
| ---: | ---: | ---: |
| $\$ 000$ | $\$ 000$ | $\$ 000$ |
|  |  |  |
| 24,246 | 5,845 | 29,335 |
| $(2,487)$ | $(12,463)$ | - |
| $(59,758)$ | $(35,239)$ | $(49,722)$ |
| $(60,000)$ | $(62,000)$ | $(82,650)$ |
| $(97,999)$ | $(103,857)$ | $(103,037)$ |

The Company entered into a new syndicated facility agreement on 20 December 2013. This agreement provides bank facilities of up to $\$ 180.00$ million. The Company has granted a general security deed and mortgage over all its wholly-owned New Zealand and Australian assets to a security trust. ANZ Bank New Zealand Limited acts as security trustee for the banking syndicate (ANZ Bank New Zealand Limited, Bank of New Zealand Limited and Westpac New Zealand Limited).

The Company's bank syndicate facilities include:

- Term debt facilities of $\$ 120.00$ million maturing on 1 August 2016
- A working capital facility of up to $\$ 60.00$ million maturing on 1 August 2016.

The syndicated facility agreement also allows the Group, subject to certain conditions, to enter into additional financial accommodation outside of the Company syndicated facility. The additional facilities are guaranteed by the security trust. These facilities amounted to $\$ 34.37$ million as at 31 December 2013 including:

- Overdraft facilities of $\$ 9.59$ million.
- Guarantee and trade finance facilities of $\$ 6.55$ million.
- Standby letters of credit of $\$ 9.73$ million in respect of the current Uruguayan bank facilities outlined below.

The Group also had current Uruguayan bank facilities amounting to $\$ 26.01$ million as at 31 December 2013 which are secured in part by the standby letters of credit outlined above.

## 10 Other Investments

Note
Non-current investments
BioPacificVentures
Heartland New Zealand Limited
Sundry other investments including saleyards
Advances to associates


The Group sold its investment in Heartland New Zealand Limited on 29 August 2013. A fair value movement of $\$ 0.14$ million was recorded in other comprehensive income in the period to 31 December 2013. A cumulative fair value gain of $\$ 3.47$ million, held in the fair value reserve in equity in respect of this investment, has been reclassified to retained earnings. Investment disposal costs of $\$ 0.03$ million have been recognised in the Statement of Comprehensive Income with respect to the sale.

A fair value loss of $\$ 0.10$ million was recorded in other comprehensive income for the BioPacificVentures investment in the period to 31 December 2013.

Advances to associates includes the provision of funding to the Agri-feeds Limited joint venture company, 4Seasons Feeds Limited, and the provision of funding to Grasslands Innovation Limited from the other joint venture partner

Saleyard investments, which do not have a market price in an active market and whose fair value can not be reliably determined, are carried at cost.

## 11 Property, Plant and Equipment

## Acquisitions and disposals

During the period to 31 December 2013, the Group acquired assets with a cost of $\$ 4.63$ million (30 June 2013: $\$ 6.71$ million, 31 December 2012 : $\$ 3.28$ million), together with assets acquired through business combinations of $\$ 0.22$ million (30 June 2013: Nil, 31 December 2012: Nil).

Assets with a net book value of $\$ 0.51$ million were disposed during the period to 31 December 2013 (30 June 2013: \$1.22 million, 31 December 2012 : $\$ 0.62$ million), resulting in a gain on disposal of $\$ 0.59$ million (30 June 2013 Loss: $\$ 0.03$ million, 31 December 2012 Gain: $\$ 0.20$ million)

The Group's net obligation with respect to defined benefit pension plans is calculated by estimating the future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value.

The present value of the defined benefit obligation less the fair value of plan assets results in a liability of $\$ 12.97$ million (30 June 2013 : $\$ 20.82$ million liability, 31 December 2012: \$24.69 million liability).

## 13 Reconciliation of Profit After Tax With Net Cash Flow from Operating Activities

## Profit after taxation

| Unaudited | Audited | Unaudited |
| :---: | :---: | :---: |
| Dec 2013 | Jun 2013 | Dec 2012 |
| \$000 | \$000 | \$000 |
| 13,406 | $(306,505)$ | 4,829 |
| 3,696 | 7,642 | 3,945 |
| - | 321,143 |  |
| $(3,136)$ | 5,151 | 577 |
| 326 | 3,612 | 2,896 |
| (15) | 1,119 | 371 |
| 2,514 | 5,036 | $(1,417)$ |
| $(1,246)$ | $(1,483)$ | (713) |
| 796 | 754 | 366 |
| $(1,353)$ | 1,584 |  |
|  | (147) |  |
| $(3,514)$ | 5,475 | (812) |
| 11,474 | 43,381 | 10,042 |
| 2,467 | $(3,482)$ | $(3,482)$ |
| 34,796 | 12,170 | 47,532 |
| $(108,634)$ | $(10,715)$ | $(63,649)$ |
| 72,084 | $(3,173)$ | 9,823 |
| $(1,638)$ | 1,091 | 1,452 |
| (925) | $(4,109)$ | $(8,324)$ |
| 10,549 | 39,272 | 1,718 |

## 14 Business Acquisitions

On 25 October 2013, the Group acquired the assets and business of Water Dynamics and Aquaspec from Pentair Flow Control Pacific Pty Limited (Pentair). The operations of Water Dynamics and Aquaspec cover the sale and installation of irrigators and related water management componentry. In the period to 31 December 2013 it contributed a profit of $\$ 0.01$ million.

If the acquisition had occurred on 1 July 2013 , the estimated Group revenue would have been $\$ 6.12$ million higher and profit would have been $\$ 0.17$ million higher for the period to 31 December 2013.

As at 31 December 2013 consideration of $\$ 4.33$ million has been paid to Pentair. Final settlement of the purchase transaction is yet to be determined. Accordingly, the fair values of the assets acquired and any resulting goodwill or bargain gain upon acquisition is not able to be determined at the reporting date. It is expected that the final settlement of the purchase transaction will be completed by 30 June 2014.

On 24 July 2013 the wholly owned Group entities PGG Wrightson Wool Limited and New Zealand Wool Handlers Limited were amalgamated into PGG Wrightson Limited.

## 15 Commitments

There are commitments with respect to:
Capital expenditure not provided for
Investment in BioPacificVentures
Contributions to Primary Growth Partnership
Purchase of land - Corson Maize

| Unaudited <br> Dec 2013 \$000 | Audited $\$ 000$ | Unaudited <br> Dec 2012 <br> \$000 |
| :---: | :---: | :---: |
| 959 | 983 | 2,517 |
| 551 | 704 | 839 |
| 3,335 | 3,642 | - |
| - | 1,800 | 1,800 |
| 4,845 | 7,129 | 5,156 |

## Investment in BioPacificVentures

The Group has committed $\$ 14.00$ million to an international fund established for investment in food and agriculture life sciences. The Group's investment in BioPacificVentures began in June 2005. The investment has an anticipated total lifespan of 12 years. At 31 December $2013 \$ 13.45$ million has been drawn on the committed level of investment (30 June 2013: $\$ 13.30$ million, 31 December 2012: $\$ 13.16$ million), which is included in other investments.

Primary Growth Partnership - seed and nutritional technology development
The Group is a Partner in the Primary Growth Partnership (PGP) programme with the Ministry of Primary Industries. The PGP programme is a Seed and Nutritional Technology Development Programme that aims to deliver innovative forages for New Zealand farms. As a member of the Partnership the Group is committed to contributions to the partnership of $\$ 3.95$ million over the six year life of the programme which ends on 31 December 2018. As at 31 December 2013 total contributions of $\$ 0.6$ million ( 30 June 2013: $\$ 0.3$ million) have been made to the programme.

There are no material commitments relating to investment in associates.

| Unaudited | Audited <br> Dec 2013 | Unaudited <br> Jun 2013 |
| ---: | ---: | ---: |
| $\mathbf{\$ 0 0 0}$ | $\$ 000$ | $\$ 000$ |
|  |  |  |
| 1,100 | 16,840 | 31,939 |
| 124 | 313 | 111 |
| $\mathbf{1 , 2 2 4}$ | $\mathbf{1 7 , 1 5 3}$ | $\mathbf{3 2 , 0 5 0}$ |

There are contingent liabilities with respect to
Guarantees
PGG Wrightson Loyalty Reward Programme

## Guarantees

Included in the contingent liabilities is a guarantee with respect to a loan acquired by Heartland Building Society as part of the PGG Wrightson Finance Limited sale ransaction on 31 August 2011. The value of the guaranteed loan as at 31 December 2013 was approximately $\$ 1.1$ million. The guarantee is contingent upon the loan becoming impaired and put back to PGG Wrightson Limited during the three year guarantee period.

## PGG Wrightson Loyalty Reward Programme

The PGG Wrightson Loyalty Reward Programme is run in conjunction with the co-branded ASB Visa card. A provision is retained for the expected level of points redemption. The contingent liability represents the balance of live points that are not provided for.

No losses are expected to arise from these contingent liabilities. There are no contingent liabilities relating to investments in associates.

## 17 Seasonality of Operations

The Group is subject to significant seasonal fluctuations. In particular Livestock and Seeds activities are significantly weighted to the second half of the financial year Seeds revenues reflects the fact that the Group operates in geographical zones that suit autumn harvesting and sowing. New Zealand generally has spring calving and lambing and so Livestock trading is weighted towards the second half of the financial year in order for farmers to maximise their incomes. The Group recognises these seasonal fluctuations are the nature of the industry and plans and manages its business accordingly.

## 18 Related Parties

Key management personnel compensation
Key management personnel receive compensation in the form of total remuneration including employee benefits, as set out below

Short-term employee benefits

| Unaudited | Audited | Unaudited |
| ---: | ---: | ---: |
| Dec 2013 | Jun 2013 | Dec 2012 |
| $\$ 000$ | $\$ 000$ | $\$ 000$ |
| 2,998 | 4,824 | 2,235 |
| 45 | 58 | - |
| - | - | - |
| - | - | - |
| - | - | - |
| 3,043 | 4,882 | 2,235 |

The PGW Group Executive team was revised in September 2013 following the appointment of the Chief Executive Officer in July 2013. The executive team is responsible for leadership across the business together with decision making, direction setting and communication. This new team has resulted in an extended team from those previously considered key management personnel. No changes have been made to comparative information.

## 19 Events Subsequent to End of Interim Period

## Dividend

On 25 February 2014 the Directors of PGG Wrightson Limited resolved to pay an interim dividend of 2.0 cents per share on 2 April 2014 to shareholders on the Company's share register as at 5:00pm on 12 March 2014. This dividend will be fully imputed.

There have been no other material events after the reporting date that would affect the interpretation of the interim financial statements or the performance of the Group.


[^0]:    The accompanying notes form an integral part of these financial statements.

[^1]:    The accompanying notes form an integral part of these financial statements.

